



- **©** Company Overview
- Production Business
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# FENC's Three Key Businesses

Established 1954 / 32,736 employees

Strategic summary (FENC has a consistent dividend policy)



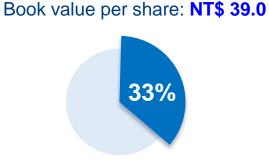
Asset allocation (12/31/2022: NT\$ 658 B)

Consolidated revenue (2022: NT\$ 264 B)

**Production Transformation** 









Property
Development
& Monetization







Investments
Stable
Investment Income



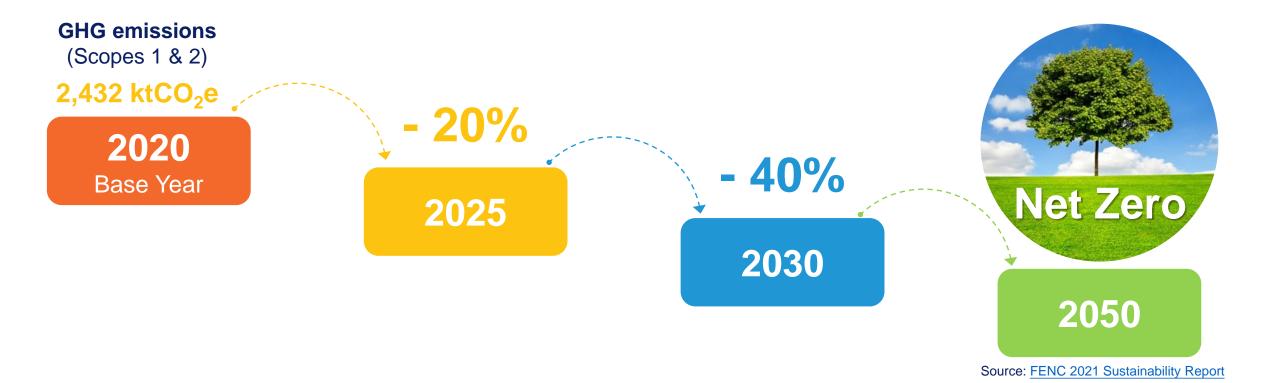




# Net Zero by 2050

## **FENC's GHG Emissions Target**

Reducing GHG emissions through energy efficiency, alternative fossil fuels, renewable energy, raw material transformation and CCUS (carbon capture, utilization and storage) technology.







BUSINESS 1.5°C (

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# A World Leading Integrated Polyester Supplier

FENC is a leading supplier of virgin & recycled polyester, the only company providing integrated production and total solution services ranging from upstream feedstock to downstream daily necessities



WORLDWIDE TOP 1

PE/PET & PE/PP
Bicomponent Staple Fiber

WORLDWIDE TOP 1

Recycled Filament

WORLDWIDE TOP 1

Recycled Ocean Polyester

WORLDWIDE TOP 2

Recycled PET

WORLDWIDE TOP 3

Nonwoven PSF

WORLDWIDE TOP 3

PET Resin

ASIA PACIFIC TOP 1

Nylon 6,6 Filament

ASIA TOP 1

PET Sheet



# Solutions For a Circular Economy & a Cleaner Earth





**GHG** reduction

#### **Waste reduction**

FENC is reducing waste by **20** billion PET bottles per year, enough bottles to circle the Earth

**115** *times* 



Compared to conventional production of virgin PET resins, producing R-PET resins reduces GHG emissions by 63%



# Recycling Waste From Land, Sea and Air...

FENC explores all possible sources of waste to fulfill the growing demand for sustainable material applications









# **FENC's Pioneering Sustainability Projects**







#### **2022 ISPO Munich Textrends**

- Best Product: TOPGREEN® BIO3
- **Top 10**: TOPGREEN® rTex (recycled textile waste)

#### 2021: Lululemon / Zara

With LanzaTech created the 1st fabric using recycled waste gas

#### **2021: Continental Tire**

Recycled polyester yarn in an automotive high performance scenario

#### 2020 ~ Now: Coca-Cola Bottlers Japan

A new joint project for chemical recycling (TOPGREEN® ChemCycle)

#### 2019 ~ Now: Coca-Cola / 7-eleven Closed-loop Business Model in Japan

A waste reduction mechanical recycling project

#### 2015 ~ Now: adidas' Ocean Plastic Recycling Project with Parley (NGO)

Recycling ocean waste PET bottles into high-quality yarns for shoe uppers and 2022 FIFA World Cup jerseys

#### 2010 ~ Now: Nike Recycled National Team Kits

Selected as one of the key suppliers for FIFA World Cups, the NBA and other global sporting events



## **R-PET Market Demand Outlook**

## Post-Consumer Recycled (PCR) Resin has/will become a mandatory element of plastic bottles in many places



**2025**: ≥25% **2030:** ≥30%

€0.8/kg

Plastic tax: (Effective 2021)



1 Apr 2022: ≥30%

Plastic **Packaging** Tax: £200/MT



CA, WA & NJ: 15%~50%

US\$0.2/lb (≈US\$440/MT)



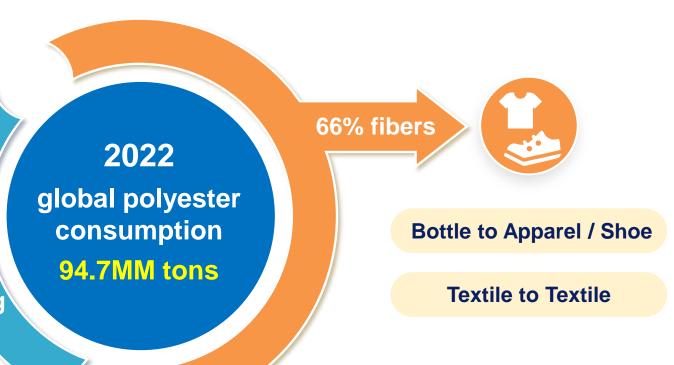
2050: EU, USA, Japan

NEUTRAL

**2060:** China

**2070:** India

Regulations will push up the demand for R-PET, but the limited supply of collected, recycled PET bottles will accelerate the development of textile to textile to meet this unfulfilled demand.







34% packaging



# FENC's Green Business Snapshot (I)

#### **Green products revenue**

2022 NT\$ 46B

- 28% of Production Business revenue
- >40% of Production Business operating profit

2021 NT\$ 38B

- 27% of Production Business revenue
- >40% of Production Business operating profit

## FENC's recycled products have received all three green certifications below









# FENC's Green Business Snapshot (II)

## A leading polyester recycling company



FENC has invested heavily in the recycled PET (R-PET) industry since 1988 in Taiwan and then globally. New expansion plans have been launched in Japan, United States, China, Vietnam, Philippines & Malaysia.



#### Business models & new partnerships in Japan & Taiwan

Closed-loop business models with Coca-Cola, ITO EN, 7-eleven, FamilyMart, AEON, Himeji city government





#### **Mutual benefits**

Solve the trash problem and also secure feedstock for FENC & beverage companies



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# **Property Development Business – Major Landholdings**

Land holdings including investment properties & self-use: approximately 213k pings (705k sq meters)

The book value of investment properties: NT\$ 115B as of Dec 31, 2022

#### **Taoyuan City** (excluding Neili land development plan below)

Size: 53,065 pings (175,645 sq meters)

#### Neili new land development plan

(part of the ongoing Taoyuan urban renewal plan)

- ① Size: around 30k pings (99k sq meters)
- ② <u>Status:</u> applied for government land rezoning approval in 2020. (estimated 2-3 years)
- ③ Neighborhood: is adjacent to Yuan Ze University & the underground railway project for Neili station

#### Taishan & Wugu

Size: 16,250 pings (53,788 sq meters)

## Taichung City

(Rented to hypermarket **宣言太 a.mart** )

Size: 2,329 pings (7,709 sq meters)

#### Banqiao

#### Taipei Far Eastern Telecom Park Tpark

Size: 80,877 pings (267,703 sq meters)

#### **Mega Tower**

Size: 2,121 pings (7,021 sq meters) Mega 50

# Others

Size: 16,447 pings (54,440 sq meters)

#### Taipei Far Eastern Plaza

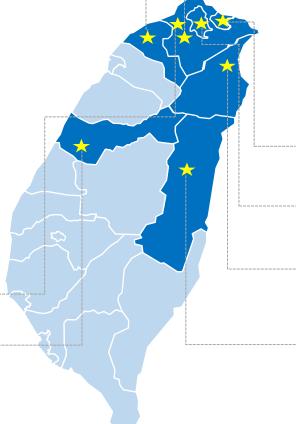
Size: 1,651 pings (5,465 sq meters)

#### **Yilan (SPA resort)**

Size: 30,694 pings (101,597 sq meters) Phase I plan: villa concept, 173 rooms

#### Hualien

Size: 9,446 pings (31,266 sq meters)





# Neili (Taoyuan City) New Land Development Plan



An integrated district tailored for residential zones, a commercial zone, a medical zone and green parks





# Taipei Far Eastern Telecom Park (Banqiao)



A **smart green** campus, with sole property ownership, integrated with residential zones, commercial offices, a medical center, a college, and a hypermarket in the neighborhood

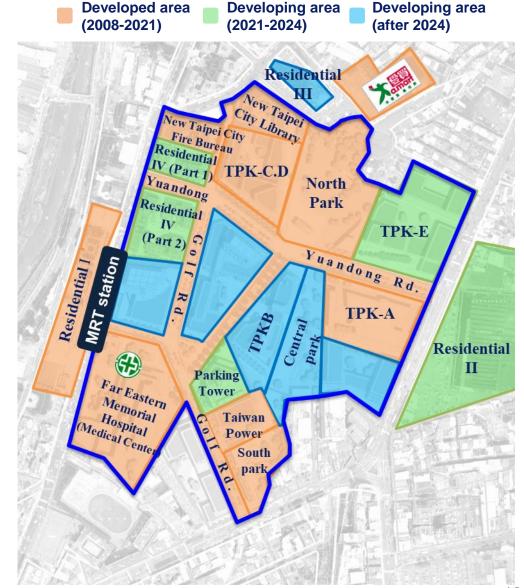






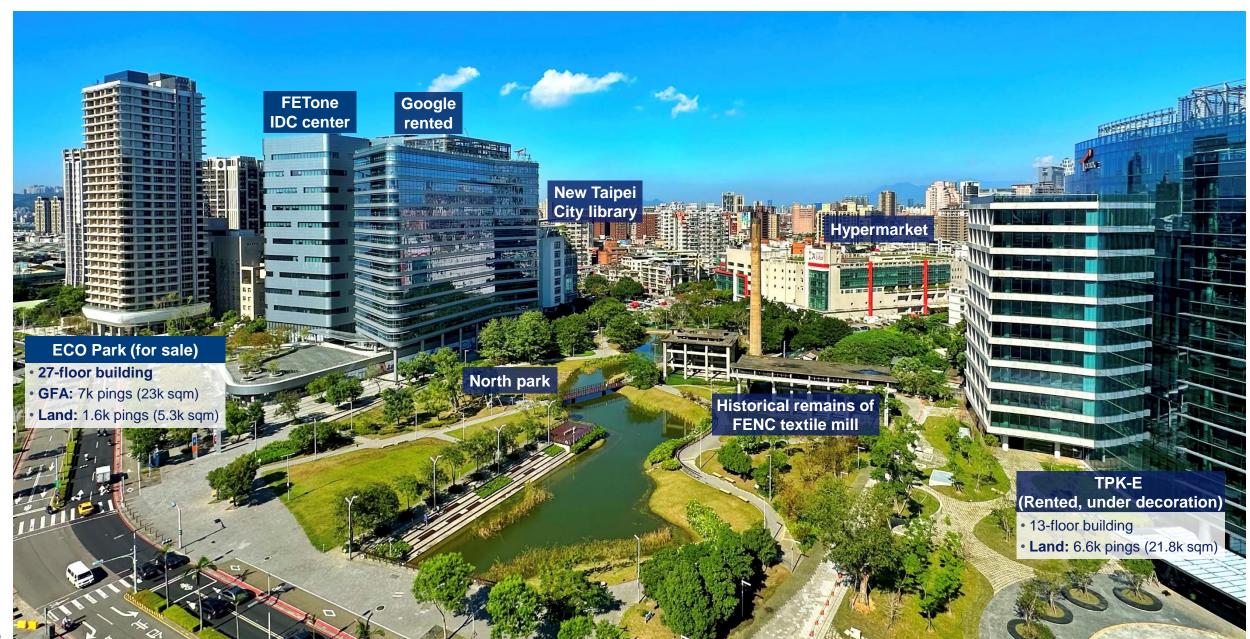
Land development plan: Approximately 24 hectares (around 73.7K pings/244K sq meters)

| R&D Office<br>Building Zone   | Residential<br>Zone   | Commercial /<br>Retail Zone | Regional<br>Medical Center          | Public<br>Facilities  |
|---|---|-----------------------------|-------------------------------------|---|
| 46% (in terms of Tpark land size)   | 7%  | 4%                          | 11%                                 | 32%   |
| For lease (full occupancy)  Completed: 3 buildings (TPK-A/C/D)  Tenants: FETone, Google, Ericsson, Synology, Unilever, etc  Under construction: 2 buildings (TPK-E & parking tower) | For sale  • Under construction: 1 building (Residential IV- Part 1)  • Planned: 2 buildings (Residential IV- Part 2 & Residential II) | Planned for the final stage | Far Eastern<br>Memorial<br>Hospital | Completed:  New Taipei City library  New Taipei City Fire Bureau  Infrastructure, ex. road & utilities  Green parks |





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# **Investment Portfolio - Listed Companies**

## (NT\$ million)

| Stock co  | ode                  | Investees                      | Holdings<br>(%) | Book value<br>(2022.12.31) | Market value<br>(2023.4.7) | Accounting method        |
|-----------|----------------------|--------------------------------|-----------------|----------------------------|----------------------------|--------------------------|
| 4904 TT   | 這售FET                | Far EasTone Telecommunications | 38%             | 25,417                     | 94,547                     | Consolidated entity      |
| 1102 TT   |                      | Asia Cement                    | 26%             | 26,750                     | 39,121                     | Equity method            |
| 2903 TT   |                      | Far Eastern Department Stores  | 35%             | 11,771                     | 11,397                     | Equity method            |
| 1710 TT   | OUCC                 | Oriental Union Chemical        | 31%             | 4,983                      | 5,528                      | Equity method            |
| 2845 TT   | 4                    | Far Eastern International Bank | 16%             | 8,392                      | 7,276                      | Equity method            |
| 1460 TT   | EVEREST <sup>®</sup> | Everest Textile                | 26%             | 1,723                      | 1,425                      | Equity method            |
| 2606 TT   |                      | U Ming Marine                  | 0%              | -                          | -                          | Asia Cement's investment |
| Total Inv | estees               |                                |                 | 79,037                     | 159,293                    |                          |

Note: 5,353 million shares of FENC common stock were issued and outstanding as of Dec 31, 2022.



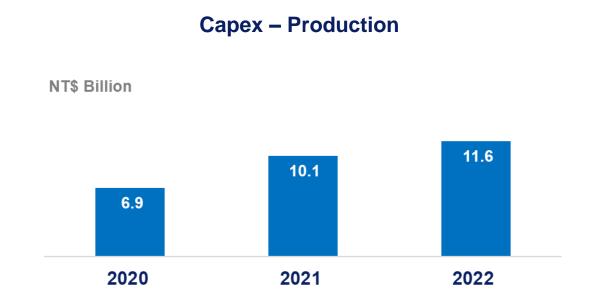
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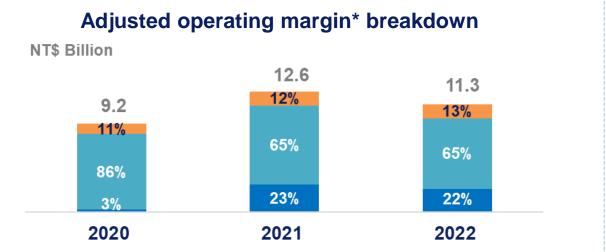


# **Key Financials Summary (I)**

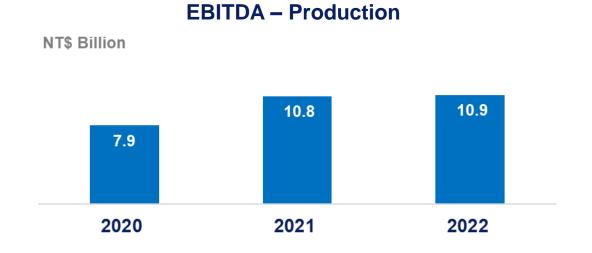
#### Production Property Investment **NT\$** Billion 264 239 2% 207 4% 36% 4% 37% 41% 62% 59% 55% 2020 2021 2022

Consolidated revenue breakdown





C



<sup>\*</sup> For presentation purpose, adjusted operating margin for "investment business" includes

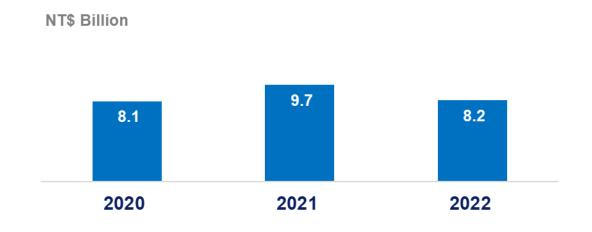
<sup>●</sup> using 38.33% holding ratio to calculate FETone operating margin investment Income (equity method) & dividend income of non-operating income.

# **Key Financials Summary (II) -**

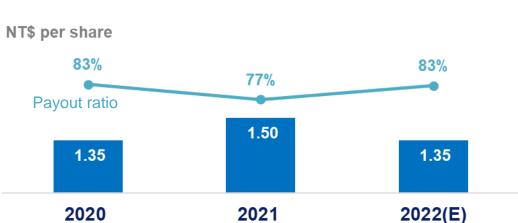
## **Earnings per share**

# 1.62 1.63 1.63 2020 2021 2022

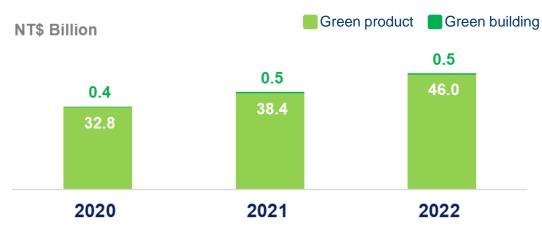
#### Net income attributable to shareholders







# Green revenue



Note (1) The final number of 2022 dividend will be subject to 2023 AGM in June.

- (2) Green Product Revenue: products which have received green certifications and others, such as GRS for recycled PET, etc.
- (3) Green Building Revenue: all sales of/rental from those buildings that have received TW EEWH ratings or U.S. LEED ratings.

# **Consolidated Financial Summary**

| (NT\$ million)                               | 4Q22   |      | 4Q21   |      | YoY  | 2022    |      | 2021    |      | YoY  |
|--|--------|------|--------|------|------|---------|------|---------|------|------|
| Revenues                                     | 64,069 | 100% | 65,619 | 100% | -2%  | 263,945 | 100% | 238,806 | 100% | 11%  |
| Profit from Operations                       | 2,051  | 3%   | 2,003  | 3%   | 2%   | 14,350  | 5%   | 11,712  | 5%   | 23%  |
| Investment Income(Equity method)-Net         | 639    | 1%   | 1,934  | 3%   | -67% | 4,417   | 2%   | 7,222   | 3%   | -39% |
| Interest Expenses-Net                        | (903)  | -1%  | (604)  | -1%  | n.a. | (2,898) | -1%  | (2,426) | -1%  | n.a. |
| Gain on revaluation of investment property   | 272    | 0%   | (192)  | 0%   | n.a. | 342     | 0%   | 250     | 0%   | 37%  |
| Others                                       | (47)   | 0%   | (426)  | -1%  | n.a. | 939     | 0%   | 1,070   | 0%   | -12% |
| Consolidated Income before Tax               | 2,013  | 3%   | 2,716  | 4%   | -26% | 17,150  | 6%   | 17,827  | 7%   | -4%  |
| Tax Expenses                                 | 843    | 1%   | 454    | 1%   | 86%  | 3,808   | 1%   | 2,983   | 1%   | 28%  |
| Consolidated Net Income                      | 1,170  | 2%   | 2,262  | 3%   | -48% | 13,341  | 5%   | 14,844  | 6%   | -10% |
| Attributable to:                             |        |      |        |      |      |         |      |         |      |      |
| Shareholders of the Company                  | 29     | 0%   | 1,196  | 2%   | -98% | 8,160   | 3%   | 9,685   | 4%   | -16% |
| Non-Controlling Interests                    | 1,141  | 2%   | 1,066  | 2%   | 7%   | 5,181   | 2%   | 5,160   | 2%   | 0%   |
| EPS (NT\$) <sup>(1)</sup>                    | -      |      | 0.24   |      |      | 1.63    |      | 1.94    |      |      |
| Total Assets                                 |        |      |        |      |      | 657,758 | 100% | 635,328 | 100% |      |
| Total Debt                                   |        |      |        |      |      | 386,086 | 59%  | 365,913 | 58%  |      |
| Net Interest-bearing Debt                    |        |      |        |      |      | 241,066 | 37%  | 235,607 | 37%  |      |
| Total Equity                                 |        |      |        |      |      | 271,672 | 41%  | 269,415 | 42%  |      |
| Total Shareholders' Equity of Parent Company |        |      |        |      |      | 209,008 | 32%  | 206,049 | 32%  |      |
| Non-Controlling Interests                    |        |      |        |      |      | 62,664  | 9%   | 63,366  | 10%  |      |
| Book Value Per Share                         |        |      |        |      |      | 39.0    |      | 38.5    |      |      |
| Return on Equity                             |        |      |        |      |      | 3.9%    |      | 4.7%    |      |      |



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## **ESG & Recent Achievements**

#### 2022 Awards





**Top 5%** 

of all the listed companies

#### **Corporate Governance Evaluation**











## **Global Corporate Sustainability Award**

- Best Practice Award World Class Outstanding Practice
- Special Award for Pandemic Response
- Sustainability Reporting Award–Sliver Award



## **Taiwan Corporate Sustainability Award**

- The Most Prestigious Sustainability Awards Top Ten **Domestic Corporates**
- · Sustainability Report Award-Platinum Award
- Circular Economy Leadership Award
- Growth through Innovation Leadership Award
- People Development Leadership Award











2022 ASIA (EX-JAPAN) EXECUTIVE TEAM

**MOST HONORED COMPANY** 

**Best CEO** Best ESG **Best CFO** Best IR Program Best IR Professional

- **Asiamoney** 
  - Asia's Outstanding Company
- **Finance Asia** Asia's Best Managed Company
- **HR Asia** Best Companies to Work For in Asia
- **ITMF Award** Sustainability & Innovation: **TOPGREEN® BIO3**
- **ISPO Munich Textrends** 
  - Best Product: TOPGREEN® BIO3
  - Top 10: TOPGREEN® rTex

#### **Constituent of ESG Indexes**



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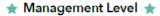












- Climate Change
- Supplier Engagement Rating
- Water Security



# **Q & A**

For further information, please contact

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Website



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# **FENC's Production Sites & Capacity**

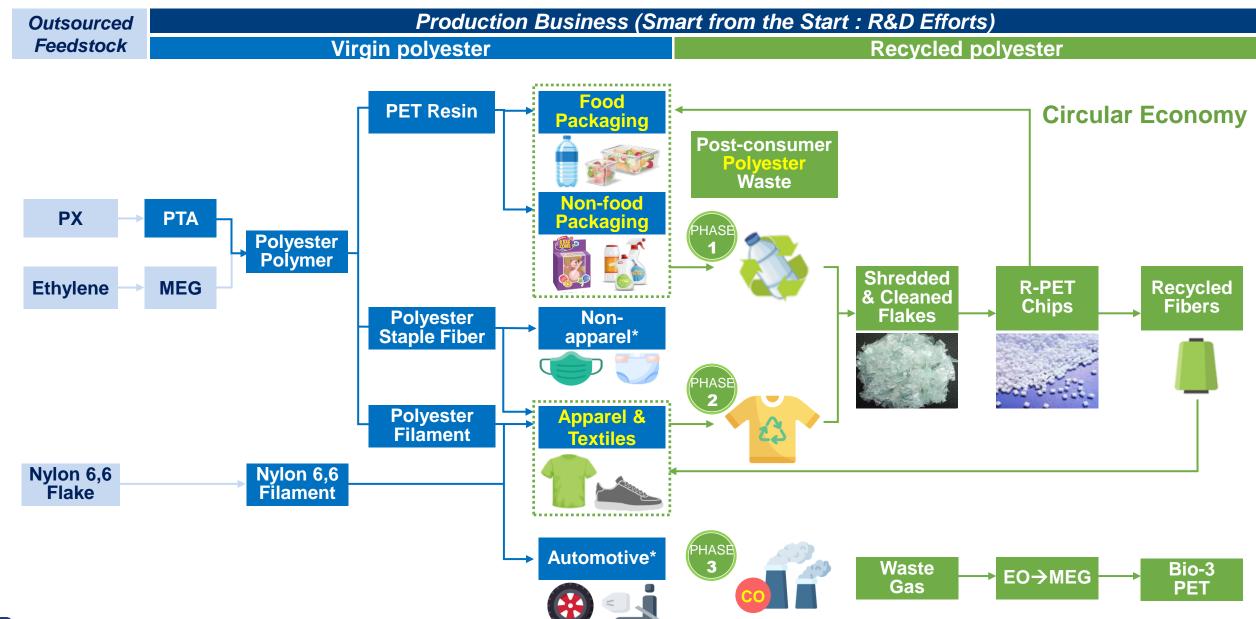
#### Provide clients local to local services

Regionalization with various & diversified production sites and flexible sales & distribution to mitigate the effects of trade barriers





## **FENC's Value Chain**



# FENC's Revenue Breakdown – Green v.s. Non-green

| (NT\$ million)                                      | 2020    | 2021    | 2022    |
|---|---------|---------|---------|
| Three Business Segments                             |         |         |         |
| Production Business                                 | 114,042 | 140,772 | 163,180 |
| Green Product Revenue   Output  Description:        | 32,772  | 38,379  | 45,976  |
| Property Development Business                       | 8,767   | 8,870   | 6,387   |
| Green Building Revenue 2                            | 429     | 515     | 528     |
| Investment Business                                 | 83,960  | 89,164  | 94,378  |
| Consolidated revenue                                | 206,769 | 238,806 | 263,945 |
| Green revenue (0+2)                                 | 33,201  | 38,894  | 46,504  |
| Green revenue as percentage of consolidated revenue | 16%     | 16%     | 18%     |

#### Note

- (a) Production Business represents FENC's polyester upstream to downstream business from feedstock to end applications.
- (b) Green Product Revenue include products which have received green certifications and others, such as GRS for recycled PET, etc.
- (c) Property Development Business includes the consolidated entities of Far Eastern Resources Development, Far Eastern Construction, Far Eastern General Contractor, Yuan-Ding Co., Yuan Dung Enterprise (Shanghai), etc.
- (d) Green Building Revenue represents all sales of/rental from those buildings that have received TW EEWH ratings or U.S. LEED ratings.
- (e) Investment Business includes the consolidated entities, such as Far EasTone and others.



# **About FENC**

Far Eastern New Century ("FENC") is a leading polyester recycling company publicly traded in Taiwan since 1967 with a market capitalization of approximately US\$6 billion. It's a constituent of the MSCI ESG Leaders Indexes and FTSE4Good Emerging Index. FENC is also the flagship company of Far Eastern Group and has diversified businesses ranging from production, to property development and investments.

On the production side, FENC aims to expand its green material business by increasing the scale of its recycled products. After expanding capacities in Taiwan, Japan and the United States, FENC has become one of the world's largest post-consumer recycled polyester producers. With their high quality and speed to market, FENC's products have been adopted by well-known global brands including Coca-Cola, Nike and Adidas.

FENC is a world top-three PET producer in terms of capacity and the leading PET producer in Asia. With its production sites in Taiwan, the United States, Vietnam, China, Japan and Southeast Asia, FENC is the only global polyester supplier providing integrated production and total solution services ranging from upstream feedstock to downstream daily necessities. FENC's strategy is to strengthen its position as a leading polyester producer by maintaining long-term client partnerships, upgrading its product mix and enhancing research and development capabilities.

Currently FENC has total investment properties of 220,000 pings (728,000 square meters) in Taiwan, the majority of which are located in prime areas of northern Taiwan. The Taipei Far Eastern Telecom Park (Tpark) project in Bangiao, New Taipei City is one of FENC's development priorities.

The majority of the Company's investment portfolio is listed companies on the Taiwan Stock Exchange with proven track records, including Asia Cement (1102 TT), Far EasTone Telecommunications (4904 TT), Far Eastern International Bank (2845 TT), Oriental Union Chemical (1710 TT), Far Eastern Department Stores (2903 TT), and Everest Textile (1460 TT). thus providing the Company consistent dividend and investment income each year.



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